

Fig. 1

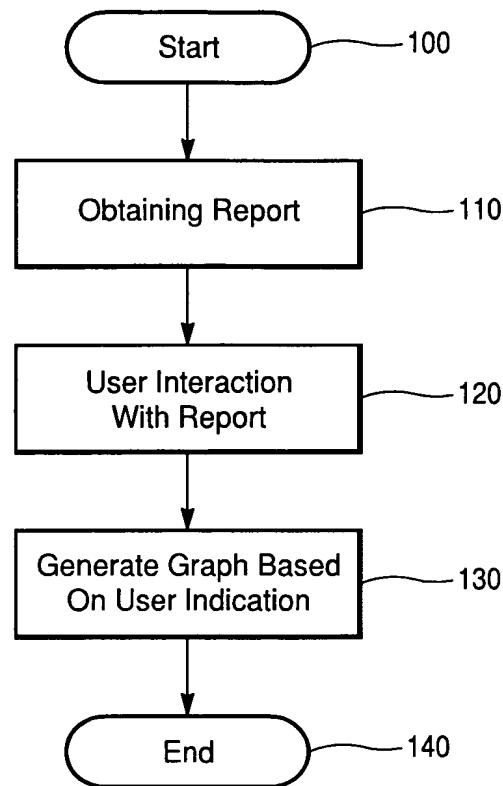


Fig. 2A

Section	Product	Apr.	May	June	July	Aug.	Sept.	Total
Section - 1	A-A	1,000	1,200	900	1,500	750	2,300	7,650
	A-S	800	900	1,100	1,200	900	1,800	6,700

Fig. 2B

Section	Product	Apr.	May	June	July	Aug.	Sept.	Total
Section - 1	A-A	1,000	1,200	900	1,500	750	2,300	7,650
	A-S	800	900	1,100	1,200	900	1,800	6,700
	Control break key	1,800	2,100	2,000	2,700	1,650	4,100	14,350
Section - 2	A-A	800	2,000	1,000	1,300	600	1,900	7,600
	A-S	1,000	1,300	900	1,200	1,000	2,100	7,500
	A-D	200	250	300	150	200	500	1,600
	Total	2,000	3,550	2,200	2,650	1,800	4,500	16,700
	Dept. Tot.	3,800	5,650	4,200	5,350	3,450	8,600	31,050

Total for each control break key

Fig. 3A

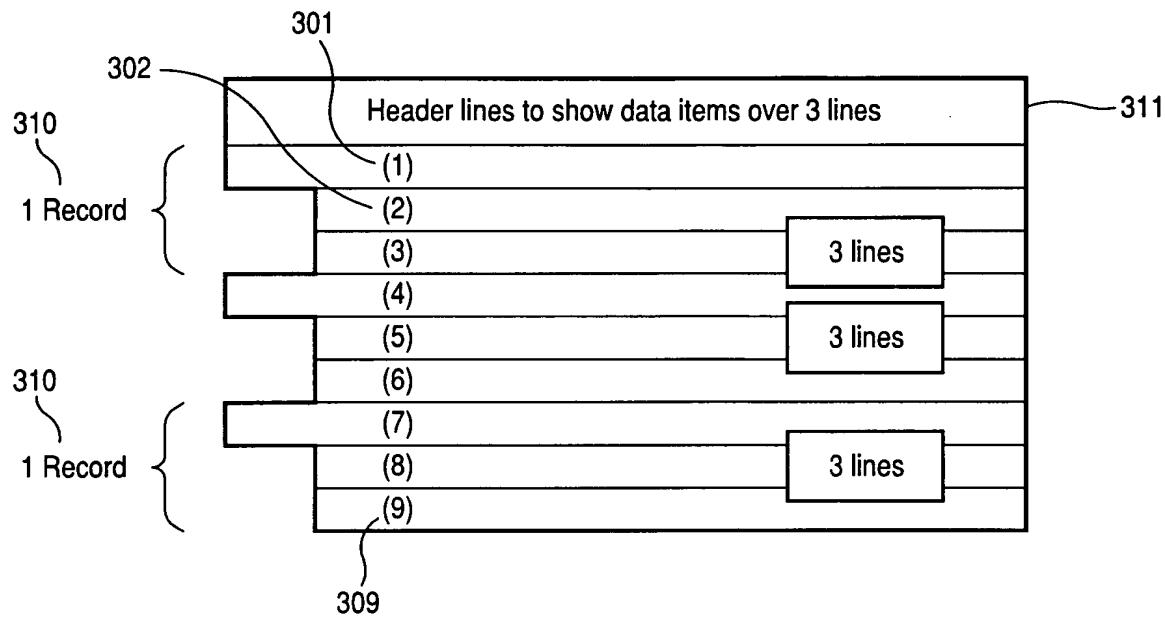


Fig. 3B

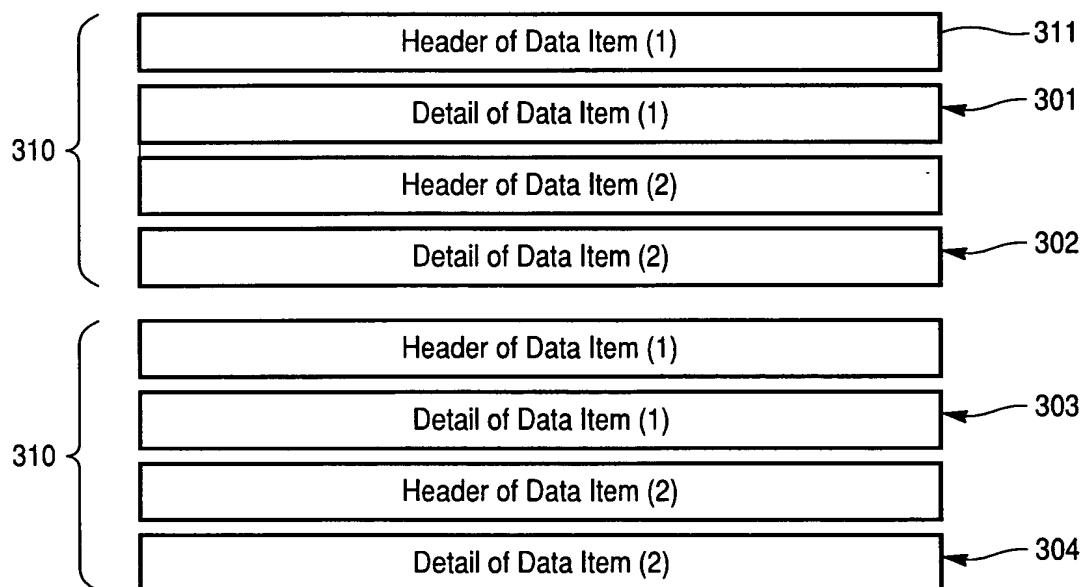


Fig. 3C

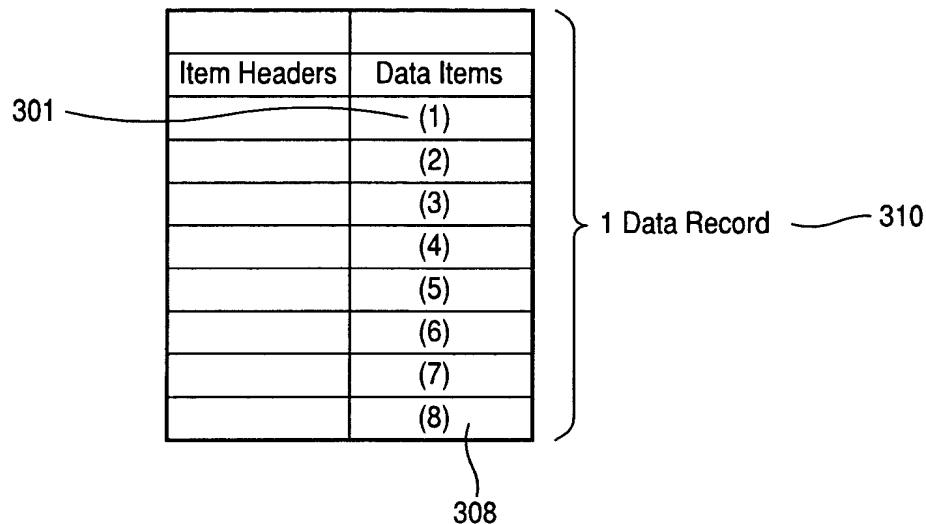


Fig. 3D

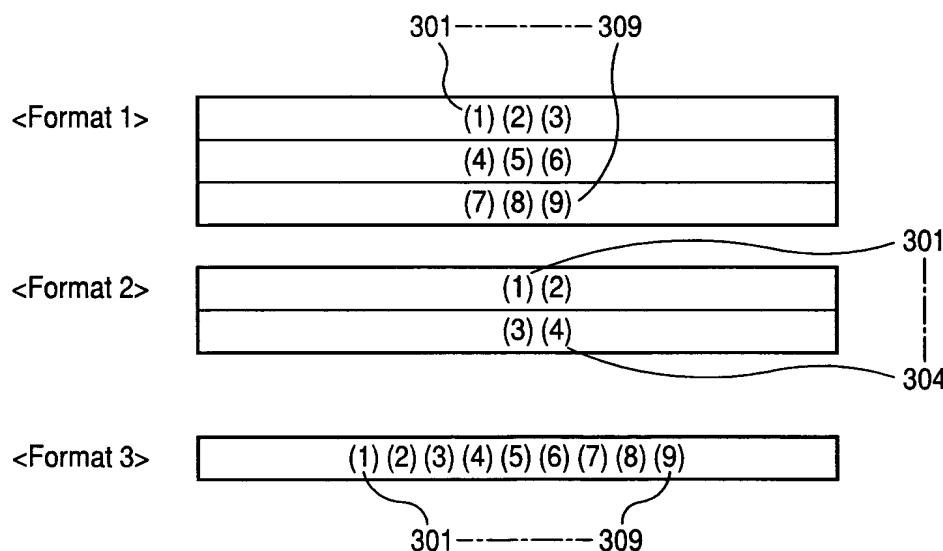


Fig. 4

<Hierarchy of Group Levels>

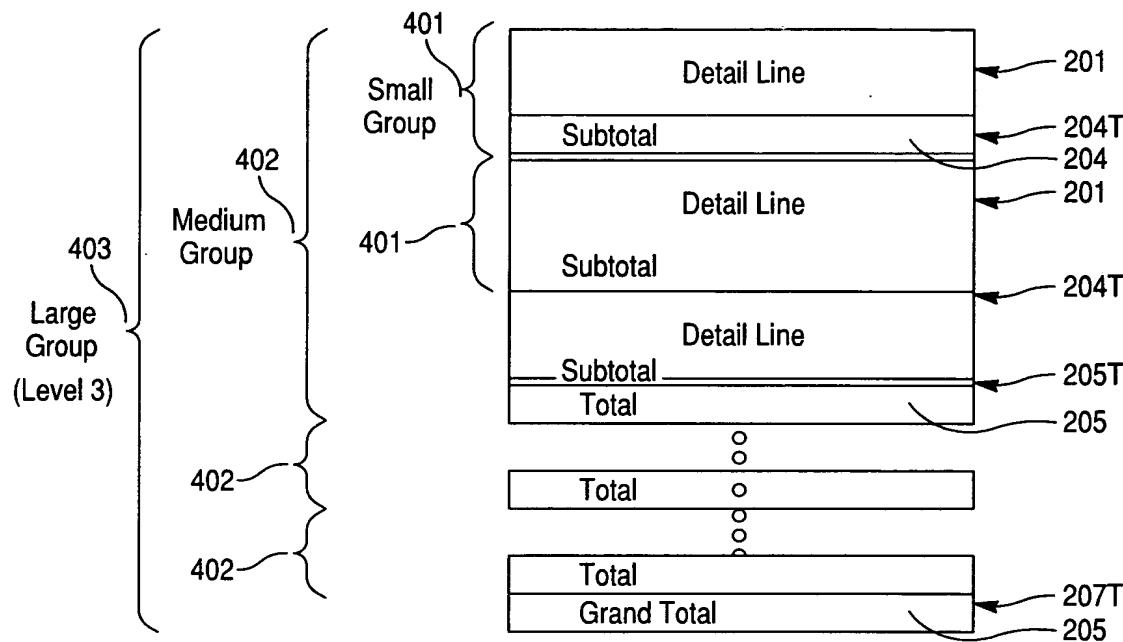


Fig. 5

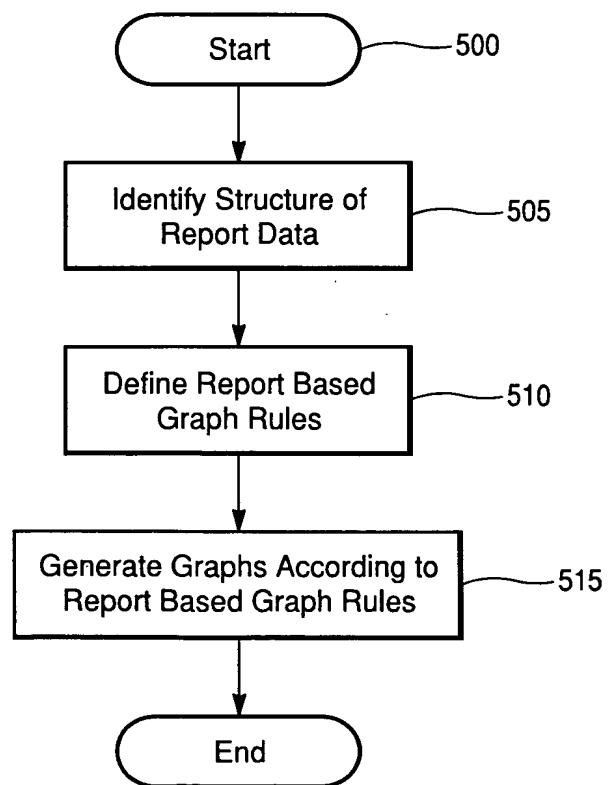


Fig. 6

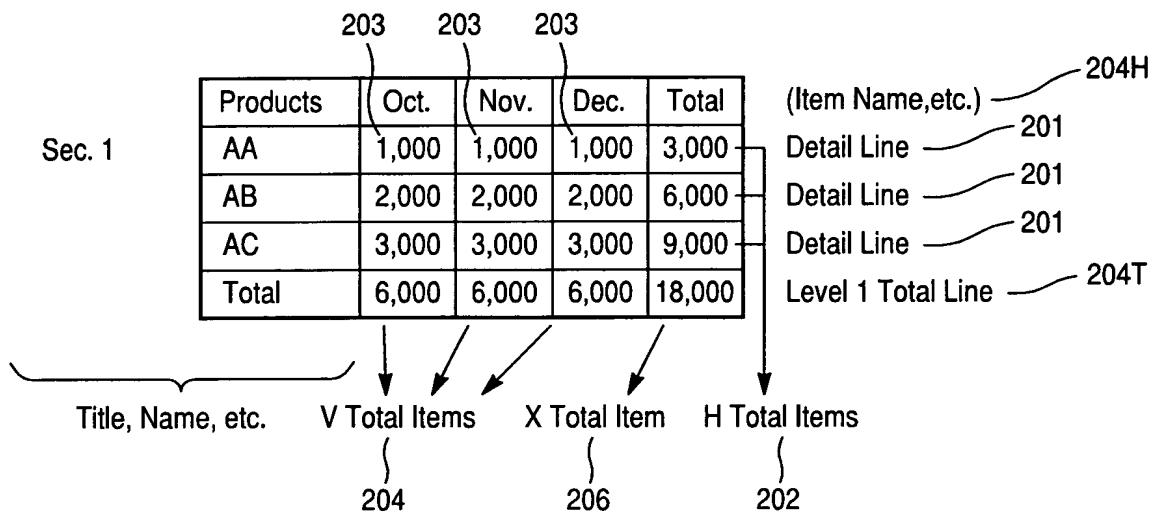


Fig. 7

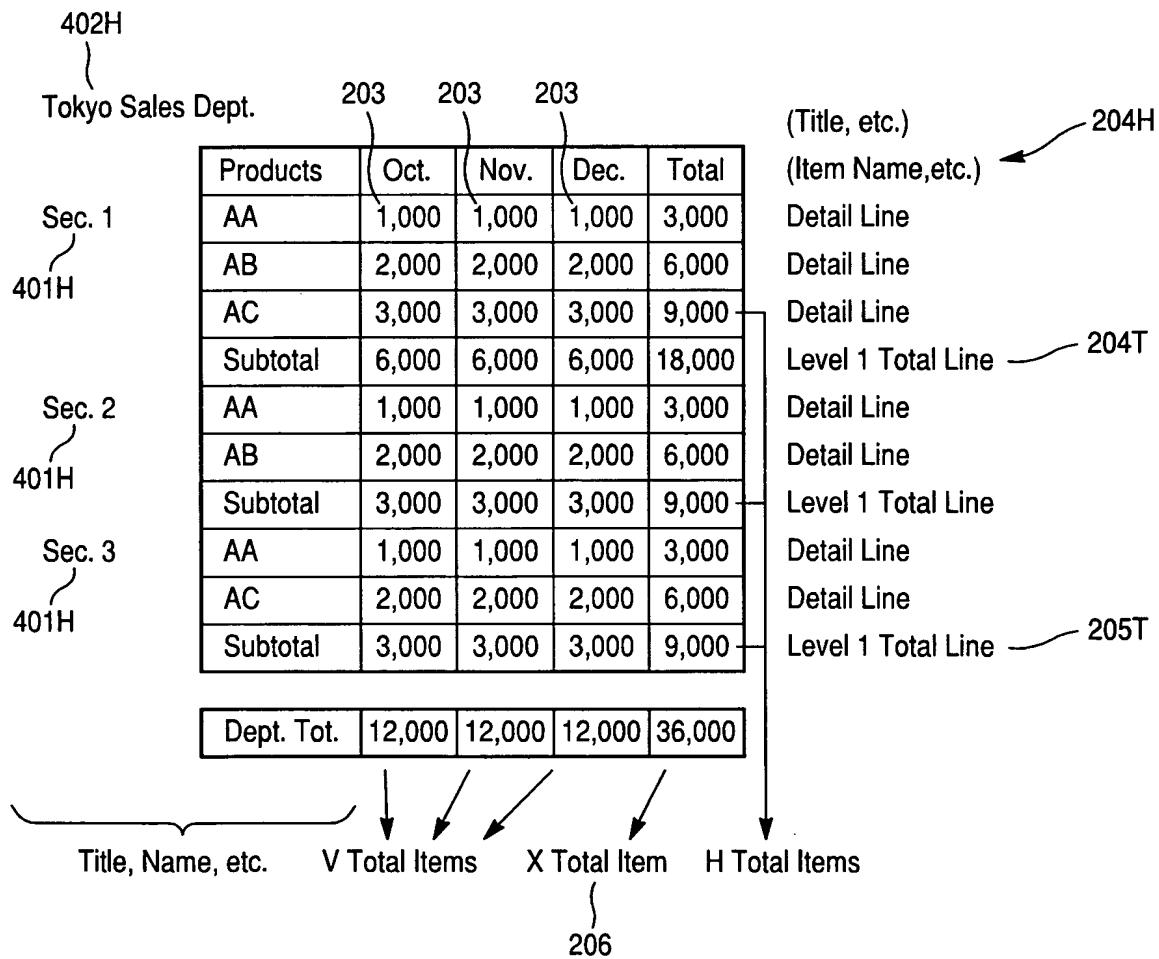


Fig. 8

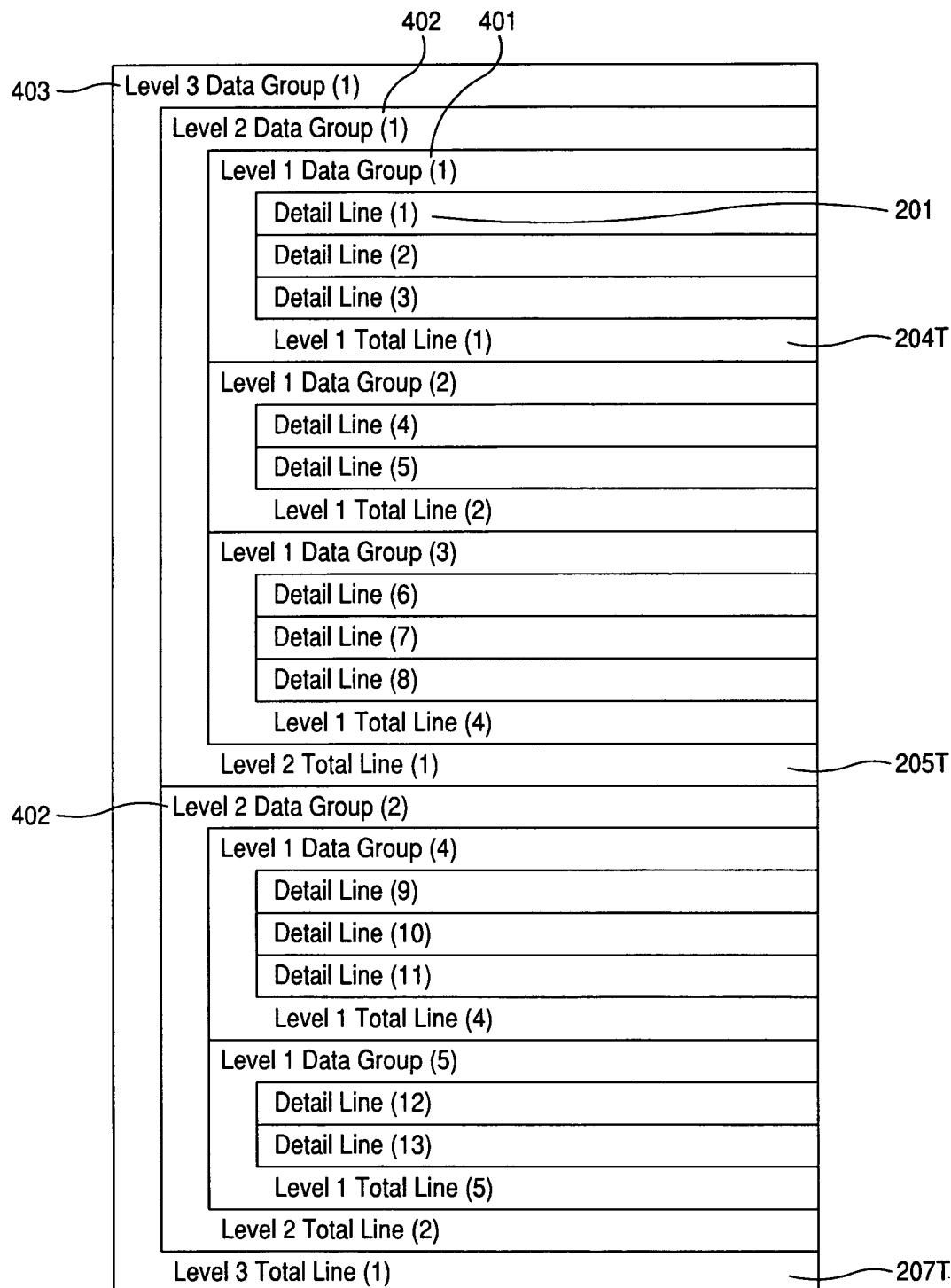


Fig. 9

Example of Report A

Blue color items are "V Total Items"

Blue color items are "V Total Items"
Red color items are "H Total Items"

Green color items are "X Total Items"

903

To Fig. 9 cont.

Fig. 9 (cont.)

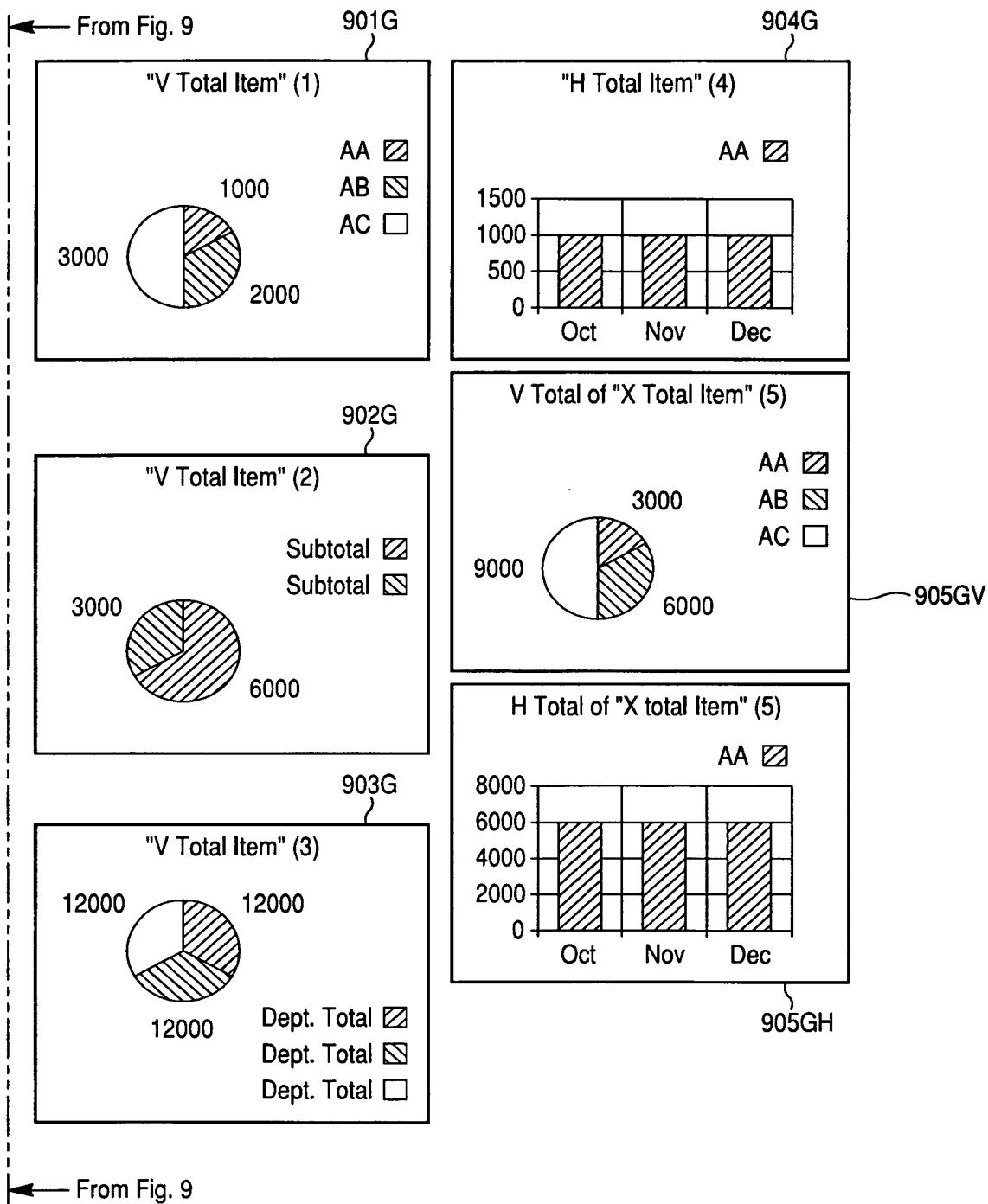


Fig. 10

Example of Report B
row number

1010

1012

To Fig. 10 cont. →

Sales (Oct 2000)				Sales (Nov 2000)			
Tokyo Sales Dept.				Tokyo Sales Dept.			
Sec. 1				Sec. 1			
AA				AA			
1000				1000			
AB				AB			
2000				2000			
AC				AC			
1500				1500			
Subtotal				Subtotal			
65000				95000			
Sec. 2				Sec. 2			
AA				AA			
500				500			
AB				AB			
800				800			
Subtotal				Subtotal			
36000				56000			
Sec. 3				Sec. 3			
AA				AA			
1100				1100			
AC				AB			
2000				800			
Subtotal				Subtotal			
70000				2000			
Dept. Total				Subtotal			
(1)				90000			
Yokohama Sales Dept.				Dept. Total			
Sec. 1				(2)			
Product				241000			
AA				Yokohama Sales Dept.			
1500				Product			
AB				Qty. Amt. (\$)			
1000				AA			
Subtotal				1000			
40000				AB			
AA				1100			
1000				AC			
AC				1000			
2000				Subtotal			
Subtotal				48000			
20000				AA			
Dept. Total				1000			
(2)				AC			
60000				2000			
Osaka Sales Dept.				Subtotal			
Product				20000			
Qty.				Dept. Total			
Amt. (\$)				(2)			
30				66000			
31				Osaka Sales Dept.			
32				Product			
33				Qty.			
34				Amt. (\$)			
35							
36							
37							
38							
39							
40							

To Fig. 10 cont. →

Fig. 10 (cont.)

From Fig. 10

1014

Sales (Dec 2000)

Tokyo Sales Dept.		Product	Qty.	Amt. (\$)
Sec. 1	AA	1200	14000	
	AB	2200	24000	
	AD	2000	40000	
	Subtotal		78000	
Sec. 2	AA	500	12000	
	AB	800	24000	
	AC	1000	10000	
	AD	500	4000	
Subtotal		50000		
Sec. 3	AA	1000	33000	
	AC	1000	22000	
	Subtotal		55000	
Dept. Total	(1)	183000		

1001G

Transition of Oct. - Dec. V Total Item (1)

Tokyo Sales Dept.

Tokyo

Month	Sales
Oct	171000
Nov	241000
Dec	183000

1001

Click Here!

Transition of Oct. - Dec. V Total Item (2)

Yokohama Sales Dept.

Yokohama

Month	Sales
Oct	60000
Nov	66000
Dec	80000

1002G

Click Here!

1002

From Fig. 10